## Message Text

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PAGE 01 CARACA 01718 212219Z ACTION ARA-14

INFO OCT-01 ISO-00 EB-08 /023 W

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PR 212055Z FEB 78

FM AMEMBASSY CARACAS TO USDOC WASHDC PRIORITY INFO SECSTATE WASHDC 1256 AMCONSUL MARACAIBO

**UNCLAS CARACAS 1718** 

PASS TO OED/MEPD AND OIM

E.O. 11652: N/A TAGS: BENC, VE

SUBJECT: MAJOR PROJECT: ZULIA COAL DEVELOPMENT --

ENGINEERING SERVICES CONTRACT

REF: 77 CARACAS A156; 77 CARACAS 2603

- 1. PROJECT NAME: ENGINEERING SERVICES CONTRACT FOR GUASARE COAL MINES.
- 2. BRIEF DESCRIPTION: CORPOZULIA IS SEEKING A FIRM TO PROVIDE THE FOLLOWING ENGINEERING SERVICES FOR THEIR COAL DEVELOPMENT PROJECT
- A) FEASIBILITY STUDIES
- B) 16,000 METERS OF CORING AND DRILLING
- C) ANALYSIS OF COAL QUALITY
- D) PROGRAM DESIGN
- E) MINE OPERATION DESIGN UNCLASSIFIED

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- F) ROAD AND TRANSPORTATION DESIGN (EXCLUDING THE RAILROAD)
- G) DRAINAGE DESIGN
- H) DRILLING GRID DESIGNS

## I) POWER DISTRIBUTION

J) OTHER MISCELLANEOUS SERVICES RELATED TO THE COAL MINES

K) DESCRIPTION OF THE REQUIRED LABOR FORCE, AND TRAINING REQUIRED.

L) DESIGN OF SURFACE FACILITIES INCLUDING SHOPS, WAREHOUSES, OFFICES, COAL LOADING STATION AND THE RAILHEAD PLUS ANY FACILITIES NECESSARY TO OPERATE THE PROJECT

M) SPECIFICATIONS FOR THE PRINCIPAL AND AUXILIARY EQUIPMENT NOTE THAT RAILROAD DESIGN/ENGINEERING SERVICES ARE NOT REPEAT NO INCLUDED IN THIS CONTRACT.

3. EXECUTING AGENCY/PROJECT MANAGER:

ING. JOSE LUIS JOVES

COORDINATOR, COAL PROJECT
CORPOZULIA
EDIFICIO CAJA POPULAR DE OCCIDENTE
AVENIDA 4 (ANTES BELLA VISITA)
APARTADO 1153
MARACAIBO, ZULIA
VENEZUELA
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TELEPHONE (061) 83191/94

4. STATUS OF PROJECT/BID DATES: CORPUZULIA IS EXPECTED TO ISSUE O/A MARCH 1, 1978, A CALL FOR COMPANIES TO PREQUALIFY TO PROVIDE THE ENGINEERING SERVICES LISTED IN PARA 2 ABOVE. COMPANIES WILL HAVE 30 DAYS TO PROVIDE THE PREQUALIFICATION DOCUMENTATION, WHICH WILL PROBABLY INCLUDE, INTER ALIA,

A) FINANCIAL AND COMMERCIAL INFORMATION AS WELL AS BANKING REFERENCES

B) A LIST OF SIMILAR PROJECTS DONE IN VENEZUELA OR ELSEWHERE.

C) CURRICULUM VITAE OF THE TECHNICAL PERSONNEL WHO WOULD WORK IN VENEZUELA ON THE CONTRACT

D) A LIST OF OTHER COMPANIES OR SUBSIDIARIES WHO WOULD WORK ON THE CONTRACT

THESE REQUIREMENTS ARE NOT FINAL AND ARE SUBJECT TO CHANGE. SIGNING OF ENGINEERING SERVICES CONTRACT COULD OCCUR AS EARLY

AS LATE APRIL, EARLY MAY.

5. ESTIMATED PROJECT COST/ FOREIGN CONTENT: NA.

6. COMPETITIVE FACTORS: CORPOZULIA REGARDS THE DOCUMENTATION OF THE EXPERIENCE AND COMPETENCE OF THE TECHNICAL PERSONNEL (R) C) ABOVE) WHO WOULD PROVIDE THE SERVICES IN VENEZUELA TO BE VERY IMPORTANT.

IN PAST, FOLLOWING U.S. FIRMS HAVE EXPRESSED INTEREST IN WORKING WITH CORPOZULIA ON COAL PROJECT:

A) RALPH M. PARSONS

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- B) KAISER ENGINEERS
- C) MORRISON-KNUDSEN
- D) DRAVO
- E) PULLMAN-TORKELSON (PART OF PULLMAN-SWINDELL)
- F) CONSOLIDATION COAL
- G) ST. JOE MINERALS
- H) FLUOR ENGINEERS

COMPETITION EXPECTED FROM BRITISH, FRENCH, GERMAN, CANADIAN, AND JAPENSE FIRMS.

7. SUGGEST COMMERCE ALERT ALL U.S. FIRMS WHO HAVE BEEN, OR MIGHT BE INTERESTED IN THIS OPPORTUNITY OF IMPENDING CALL FOR PRE-QUALIFICATION. EMBASSY WILL CABLE PREQUALIFIFATION REQUIREMENTS AS SOON AS THEY ARE PUBLISHED.

8. INFORMATION FOR THIS REPORT WAS PROVIED BY AMCONSUL MARACAIBO. VAKY

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## Message Attributes

Automatic Decaptioning: X Capture Date: 01 jan 1994 Channel Indicators: n/a

**Current Classification: UNCLASSIFIED** 

Concepts: n/a Control Number: n/a Copy: SINGLE Draft Date: 21 feb 1978 Decaption Date: 01 jan 1960 Decaption Note: Disposition Action: n/a

Disposition Approved on Date: Disposition Case Number: n/a Disposition Comment: Disposition Date: 01 jan 1960 Disposition Event: Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978CARACA01718
Document Source: CORE

**Document Unique ID: 00** 

Drafter: n/a Enclosure: n/a Executive Order: N/A

Errors: N/A **Expiration:** Film Number: D780078-0953

Format: TEL

From: CARACAS Handling Restrictions: n/a

Image Path: ISecure: 1

Legacy Key: link1978/newtext/t19780234/aaaabcls.tel

Line Count: 160 Litigation Code IDs: Litigation Codes:

Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: ab0961d3-c288-dd11-92da-001cc4696bcc

Office: ACTION ARA

Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a

Page Count: 3
Previous Channel Indicators: n/a Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 77 CARACAS 156, 77 CARACAS 2603

Retention: 0

Review Action: RELEASED, APPROVED Review Content Flags:

Review Date: 29 mar 2005 **Review Event:** Review Exemptions: n/a **Review Media Identifier:** Review Release Date: N/A Review Release Event: n/a

**Review Transfer Date:** Review Withdrawn Fields: n/a SAS ID: 3540024

Secure: OPEN Status: NATIVE

Subject: MAJOR PROJECT: ZULIA COAL DEVELOPMENT -- ENGINEERING SERVICES CONTRACT

TAGS: BENC, VE To: COM Type: TE

vdkvgwkey: odbc://SAS/SAS.dbo.SAS\_Docs/ab0961d3-c288-dd11-92da-001cc4696bcc

Review Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014

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